

Table 3: Total CILEx Group Draft 2016 Budget - Individual Regulation

|                                       | Draft Budget 2015     |                          |                          |                  |                         | Draft Budget 2016     |                          |                          |                  |                         | 2015 - 2016 Variance  |                          |                          |                  |                  |
|---------------------------------------|-----------------------|--------------------------|--------------------------|------------------|-------------------------|-----------------------|--------------------------|--------------------------|------------------|-------------------------|-----------------------|--------------------------|--------------------------|------------------|------------------|
|                                       | Regulatory Activities | Other Permitted Purposes | Total Permitted Purposes | Other Activities | Total 2015 Draft Budget | Regulatory Activities | Other Permitted Purposes | Total Permitted Purposes | Other Activities | Total 2016 Draft Budget | Regulatory Activities | Other Permitted Purposes | Total Permitted Purposes | Other Activities | Total            |
|                                       | £'s                   | £'s                      | £'s                      | £'s              | £'s                     | £'s                   | £'s                      | £'s                      | £'s              | £'s                     | £'s                   | £'s                      | £'s                      | £'s              | £'s              |
| <b>Income:</b>                        |                       |                          |                          |                  |                         |                       |                          |                          |                  |                         |                       |                          |                          |                  |                  |
| PCF Income                            | 2,477,602             |                          | 2,477,602                |                  | 2,477,602               | 2,740,795             |                          | 2,740,795                |                  | 2,740,795               | 263,192               | 0                        | 263,192                  | 0                | 263,192          |
| Membership Income                     |                       |                          | 0                        | 1,082,646        | 1,082,646               |                       |                          | 0                        | 1,132,925        | 1,132,925               | 0                     | 0                        | 0                        | 50,279           | 50,279           |
| Awarding Body Income                  |                       | 211,960                  | 211,960                  | 180,656          | 392,616                 |                       | 159,390                  | 159,390                  | 255,000          | 414,390                 | 0                     | (52,570)                 | (52,570)                 | 74,344           | 21,774           |
| Assessment Income                     |                       | 1,106,590                | 1,106,590                |                  | 1,106,590               |                       | 1,077,403                | 1,077,403                |                  | 1,077,403               | 0                     | (29,187)                 | (29,187)                 | 0                | (29,187)         |
| Other                                 | 65,000                |                          | 65,000                   | 3,609,627        | 3,674,627               | 22,800                |                          | 22,800                   | 3,856,045        | 3,878,845               | (42,200)              | 0                        | (42,200)                 | 246,418          | 204,218          |
| <b>Total Income</b>                   | <b>2,542,602</b>      | <b>1,318,550</b>         | <b>3,861,152</b>         | <b>4,872,929</b> | <b>8,734,081</b>        | <b>2,763,595</b>      | <b>1,236,793</b>         | <b>4,000,387</b>         | <b>5,243,970</b> | <b>9,244,357</b>        | <b>220,992</b>        | <b>(81,757)</b>          | <b>139,235</b>           | <b>371,041</b>   | <b>510,276</b>   |
| <b>Expenditure:</b>                   |                       |                          |                          |                  |                         |                       |                          |                          |                  |                         |                       |                          |                          |                  |                  |
| CILEx Reg Direct Expend.              | 959,600               |                          | 959,600                  |                  | 959,600                 | 1,133,481             |                          | 1,133,481                |                  | 1,133,481               | (173,881)             | 0                        | (173,881)                | 0                | (173,881)        |
| LSB/OLC Levies                        | 218,838               |                          | 218,838                  |                  | 218,838                 | 205,000               |                          | 205,000                  |                  | 205,000                 | 13,838                | 0                        | 13,838                   | 0                | 13,838           |
| <b>Subtotal</b>                       | <b>1,178,438</b>      | <b>0</b>                 | <b>1,178,438</b>         | <b>0</b>         | <b>1,178,438</b>        | <b>1,338,481</b>      | <b>0</b>                 | <b>1,338,481</b>         | <b>0</b>         | <b>1,338,481</b>        | <b>(160,044)</b>      | <b>0</b>                 | <b>(160,044)</b>         | <b>0</b>         | <b>(160,044)</b> |
| <b>CILEx departments expenditure:</b> |                       |                          |                          |                  |                         |                       |                          |                          |                  |                         |                       |                          |                          |                  |                  |
| Membership                            | 262,525               | 532,384                  | 794,908                  | 123,923          | 918,832                 | 256,617               | 522,399                  | 779,016                  | 137,473          | 916,489                 | 5,908                 | 9,985                    | 15,893                   | (13,550)         | 2,342            |
| Awards & International                | 510,239               | 1,059,309                | 1,569,547                | 64,265           | 1,633,812               | 471,249               | 997,751                  | 1,469,001                | 255,206          | 1,724,207               | 38,990                | 61,557                   | 100,547                  | (190,942)        | (90,395)         |
| Journal                               | 32,099                | 64,199                   | 96,298                   | 362,264          | 458,562                 | 49,658                | 63,201                   | 112,860                  | 338,579          | 451,439                 | (17,559)              | 997                      | (16,562)                 | 23,685           | 7,123            |
| Corporate Affairs                     | 75,451                | 153,385                  | 228,836                  | 43,850           | 272,686                 | 72,402                | 147,588                  | 219,990                  | 58,478           | 278,468                 | 3,049                 | 5,796                    | 8,846                    | (14,628)         | (5,783)          |
| Comms & Marketing                     | 44,467                | 319,352                  | 363,819                  | 40,424           | 404,244                 | 49,770                | 357,442                  | 407,213                  | 45,246           | 452,458                 | (5,304)               | (38,090)                 | (43,393)                 | (4,821)          | (48,215)         |
| Central Resources                     | 243,686               | 493,798                  | 737,484                  | 162,434          | 899,918                 | 238,584               | 477,168                  | 715,753                  | 136,334          | 852,086                 | 5,102                 | 16,629                   | 21,732                   | 26,100           | 47,832           |
| <b>Subtotal</b>                       | <b>1,168,467</b>      | <b>2,622,426</b>         | <b>3,790,893</b>         | <b>797,161</b>   | <b>4,588,054</b>        | <b>1,138,281</b>      | <b>2,565,550</b>         | <b>3,703,831</b>         | <b>971,317</b>   | <b>4,675,148</b>        | <b>30,186</b>         | <b>56,876</b>            | <b>87,062</b>            | <b>(174,156)</b> | <b>(87,095)</b>  |
| <b>CLS expenditure</b>                | <b>0</b>              | <b>40,767</b>            | <b>40,767</b>            | <b>3,286,600</b> | <b>3,327,367</b>        | <b>0</b>              | <b>47,681</b>            | <b>47,681</b>            | <b>3,279,650</b> | <b>3,327,332</b>        | <b>0</b>              | <b>(6,914)</b>           | <b>(6,914)</b>           | <b>6,949</b>     | <b>35</b>        |
| <b>Total CILEx Group Expenditure</b>  | <b>2,346,905</b>      | <b>2,663,193</b>         | <b>5,010,098</b>         | <b>4,083,760</b> | <b>9,093,858</b>        | <b>2,476,762</b>      | <b>2,613,232</b>         | <b>5,089,994</b>         | <b>4,250,967</b> | <b>9,340,961</b>        | <b>(129,857)</b>      | <b>49,962</b>            | <b>(79,896)</b>          | <b>(167,207)</b> | <b>(247,103)</b> |
| <b>Net Surplus/(Deficit)</b>          | <b>195,698</b>        | <b>(1,344,644)</b>       | <b>(1,148,946)</b>       | <b>789,169</b>   | <b>(359,777)</b>        | <b>286,833</b>        | <b>(1,376,439)</b>       | <b>(1,089,606)</b>       | <b>993,003</b>   | <b>(96,604)</b>         | <b>91,135</b>         | <b>(31,795)</b>          | <b>59,340</b>            | <b>203,834</b>   | <b>263,174</b>   |
| <b>Group Income</b>                   | <b>2,542,602</b>      | <b>1,318,550</b>         | <b>3,861,152</b>         | <b>4,872,929</b> | <b>8,734,081</b>        | <b>2,763,595</b>      | <b>1,236,793</b>         | <b>4,000,387</b>         | <b>5,243,970</b> | <b>9,244,357</b>        | <b>220,992</b>        | <b>(81,757)</b>          | <b>139,235</b>           | <b>371,041</b>   | <b>510,276</b>   |
| <b>Group Net Expenditure</b>          | <b>2,346,905</b>      | <b>2,663,193</b>         | <b>5,010,098</b>         | <b>4,083,760</b> | <b>9,093,858</b>        | <b>2,476,762</b>      | <b>2,613,232</b>         | <b>5,089,994</b>         | <b>4,250,967</b> | <b>9,340,961</b>        | <b>(129,857)</b>      | <b>49,962</b>            | <b>(79,896)</b>          | <b>(167,207)</b> | <b>(247,103)</b> |
| <b>Group Surplus/(Deficit)</b>        | <b>195,698</b>        | <b>(1,344,644)</b>       | <b>(1,148,946)</b>       | <b>789,169</b>   | <b>(359,777)</b>        | <b>286,833</b>        | <b>(1,376,439)</b>       | <b>(1,089,606)</b>       | <b>993,003</b>   | <b>(96,604)</b>         | <b>91,135</b>         | <b>(31,795)</b>          | <b>59,340</b>            | <b>203,834</b>   | <b>263,174</b>   |